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### 10-Year Financial Data

|  |                      | Fiscal 2007 | Fiscal 2008 | Fiscal 2009 |  |
|--|----------------------|-------------|-------------|-------------|--|
| Operating performance and profitability (consolidate   | d)                   |             |             |             |  |
| Net sales  | Total                | 580,637     | 506,826     | 419,118     |  |
| Operating income (loss)                                | Total                | 31,775      | (6,860)     | 5,780       |  |
| Ordinary income (loss)                                 | Total                | 25,151      | (14,883)    | 2,357       |  |
| Income before income taxes (loss)                      | Total                | 20,287      | (21,431)    | (9,491)     |  |
| Net income attributable to owners of the parent (loss) | Total                | 11,793      | (29,643)    | (7,250)     |  |
| Operating margin                                       | Total                | 5.5%        | (1.4%)      | 1.4%        |  |
| Net income/net sales                                   | Total                | 2.0%        | (5.8%)      | (1.7%)      |  |
| Financial condition and efficiency (consolidated)      |                      |             |             |             |  |
| Total assets   | Total                | 608,902     | 514,974     | 510,073     |  |
| Net assets   | Total                | 134,861     | 75,624      | 88,217      |  |
| Shareholders' equity                                   | Total                | 128,304     | 72,964      | 86,858      |  |
| Interest bearing debt                                  | Total                | 270,720     | 278,623     | 252,340     |  |
| Current assets   | Total                | 237,480     | 175,170     | 180,576     |  |
| Noncurrent assets                                      | Total                | 371,418     | 339,801     | 329,498     |  |
| Current liabilities                                    | Total                | 289,816     | 258,666     | 238,684     |  |
| Noncurrent liabilities                                 | Total                | 184,225     | 180,682     | 183,172     |  |
| Shareholders' equity ratio                             | Total                | 21.1%       | 14.2%       | 17.0%       |  |
| Return on equity (ROE)                                 | UACJ/Furukawa-Sky    | 8.8%        | (17.7%)     | (1.3%)      |  |
|  | Sumitomo Light Metal | 10.4%       | (50.9%)     | (28.4%)     |  |
| Consolidated cash flows                                |                      |             |             |             |  |
| Cash flows from operating activities                   | Total                | 24,768      | 14,644      | 31,181      |  |
| Cash flows from investing activities                   | Total                | (23,215)    | (23,339)    | (10,840)    |  |
| Free cash flow   | Total                | 1,553       | (8,695)     | 20,341      |  |
| Cash flows from financing activities                   | Total                | (16,485)    | 9,399       | (21,969)    |  |
| Per share information                                  |                      |             |             |             |  |
| Current net profit (loss) (yen)                        | UACJ/Furukawa-Sky    | 28.18       | (50.64)     | (3.39)      |  |
|  | Sumitomo Light Metal | 14.69       | (49.42)     | (15.95)     |  |
| Dividend (yen)   | UACJ/Furukawa-Sky    | 8.0         | 6.0         | 2.0         |  |
|  | Sumitomo Light Metal | 3.0         | 0.0         | 0.0         |  |
| Capital investment and R&D costs (Consolidated)        |                      |             |             |             |  |
| Capital investment                                     | Total                | 20.005      | 10.225      | 11 255      |  |
| Depreciation and amortization costs                    | Total                | 20,805      | 19,235      | 11,255      |  |
| Depreciation and amortization costs                    | iotai                | 20,141      | 25,128      | 24,501      |  |

Unit: millions of yen (rounded off)

| Fiscal 2016 | Fiscal 2015 | Fiscal 2014 | Fiscal 2013 | Fiscal 2012 | Fiscal 2011 | Fiscal 2010 |
|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
|             |             |             |             |             |             |             |
| 568,316     | 575,735     | 572,541     | 364,107     | 436,485     | 452,898     | 466,699     |
| 25,869      | 15,212      | 23,679      | 17,772      | 15,069      | 18,709      | 27,933      |
| 19,819      | 12,010      | 21,337      | 16,798      | 14,606      | 16,595      | 23,146      |
| 18,281      | 13,976      | 18,856      | 15,523      | 9,743       | 10,098      | 18,676      |
| 8,715       | 5,105       | 8,649       | 9,946       | 4,656       | 11,838      | 19,157      |
| 4.6%        | 2.6%        | 4.1%        | 4.9%        | 3.5%        | 4.1%        | 6.0%        |
| 1.5%        | 0.9%        | 1.5%        | 2.7%        | 1.1%        | 2.6%        | 4.1%        |
|             |             |             |             |             |             |             |
|             |             |             |             |             |             |             |
| 725,443     | 662,543     | 677,952     | 608,490     | 536,200     | 535,148     | 524,527     |
| 198,360     | 178,582     | 187,136     | 168,140     | 138,166     | 124,440     | 105,174     |
| 184,090     | 165,030     | 172,305     | 155,515     | 136,387     | 122,985     | 103,921     |
| 323,825     | 289,006     | 295,953     | 256,309     | 215,318     | 225,324     | 242,035     |
| 305,563     | 263,409     | 269,889     | 236,638     | 191,653     | 204,890     | 205,286     |
| 419,880     | 399,135     | 408,063     | 371,852     | 344,547     | 330,257     | 319,240     |
| 237,650     | 249,784     | 287,884     | 236,387     | 251,858     | 263,221     | 237,988     |
| 289,433     | 234,177     | 202,932     | 203,963     | 146,175     | 147,487     | 181,364     |
| 25.4%       | 24.9%       | 25.4%       | 25.6%       | 25.4%       | 23.0%       | 19.8%       |
| 5.0%        | 3.0%        | 5.3%        | 8.6%        | 4.3%        | 5.1%        | 18.6%       |
| _           | _           | _           | _           | 2.7%        | 19.1%       | 23.1%       |
|             |             |             |             |             |             |             |
|             |             |             |             |             |             |             |
| 28,393      | 22,511      | 26,777      | 14,233      | 29,032      | 36,239      | 35,923      |
| (55,456)    | (34,759)    | (49,668)    | (25,452)    | (21,520)    | (38,120)    | (13,595)    |
| (27,063)    | (12,248)    | (22,891)    | (11,219)    | 7,512       | (1,881)     | 22,328      |
| 49,478      | 11,176      | 25,694      | 14,067      | (12,887)    | (8,034)     | (5,441)     |
|             |             |             |             |             |             |             |
|             |             |             |             |             |             |             |
| 20.16       | 11.94       | 20.21       | 30.36       | 13.85       | 15.59       | 52.70       |
| _           | _           | _           | _           | 2.59        | 14.95       | 16.64       |
| 6.0         | 6.0         | 6.0         | 9.0         | 6.0         | 6.0         | 6.0         |
| _           | _           | _           | _           | 3.5         | 1.5         | 0.0         |
|             |             |             |             |             |             |             |
|             |             |             |             |             |             |             |
| 31,556      | 30,489      | 46,539      | 27,104      | 25,554      | 13,351      | 9,092       |
| 23,508      | 22,893      | 22,636      | 17,165      | 20,121      | 22,821      | 23,445      |
| 4,412       | 4,630       | 4,619       | 3,688       | 5,031       | 5,111       | 4,886       |

Note: Accounting principles for notes maturing at the end of the fiscal year changed in fiscal 2013. However, the figures prior to retrospective treatment are shown for the main management indicators and other records prior to fiscal 2012. The figures before fiscal 2012 are a simple total of the two former companies, Furukawa-Sky Aluminum Corporation and Sumitomo Light Metal Industries Co., Ltd. In fiscal 2013, the figures reported for the first-half year are the amounts for both former companies, and those for the last half-year are the business results for UACJ.

# Analysis of Business Performance and Financial Position (Consolidated Basis)

# 1. Business Performance

#### **Business Environment**

In fiscal 2016, ended March 31, 2017, the global economy was generally characterized by modest recovery. The Japanese economy remained in a moderate recovery phase in both the corporate and household sectors.

In this environment, demand in the flat-rolled aluminum industry was generally robust. Demand for sheet products benefited from an ongoing rise in demand for mainstay beverage cans and automotive materials. Demand for use in LCD and semiconductor fabrication equipment was also solid, pushing up overall domestic demand year on year. Total shipment volume, including domestic demand and imports, was up for the third consecutive year.

In extruded products, demand was favorable for products related to trucks and buses, as was construction-related demand. Consequently, total shipment volume was up for the first time in three years.

Within the wrought copper industry, the mainstay category of copper pipes for air conditioners benefited from firm domestic production of household and

commercial air conditioners. As a result, domestic shipment volumes were up year on year in both categories.

#### Financial Results Overview

In fiscal 2016, the UACJ Group recorded a 1.3% year-on-year decline in net sales, to ¥568.3 billion. This slight decrease was the result of a decrease on a foreign exchange basis due to yen appreciation, as well as to a downturn in primary ingot prices, despite higher sales volumes centered on automotive materials and materials for use in LCD and semiconductor fabrication equipment.

Income was affected by costs associated with raising funds through a public offering and subordinated loans, but cost reductions due to the effects of integration exceeded our expectations. Also, increases in productivity and production volume at the Rayong Works of UACJ (Thailand) Co., Ltd. (UATH), pushed up the company's performance, having a significant positive influence on Group results. In addition, energy prices decreased, sales volumes rose, and the negative effect of inventory valuations subsided due to a decline in primary ingot prices. As a result, operating income surged 70.1%, to ¥25.9 billion, and ordinary income was ¥19.8 billion, up 65.0%.

Ordinary income before the impact of inventory valuations, which measures real performance, was up

#### Principal measures of operating performance

Unit: billions of yen

|  | Fiscal 2015 | Fiscal 2016 | Fiscal 2017 (Forecast) |
|--|-------------|-------------|------------------------|
| Consolidated net sales                                   | 575.7       | 568.3       | 630.0                  |
| Consolidated operating income                            | 15.2        | 25.9        | 36.0                   |
| Ordinary income before the impact of inventory valuation | 20.3        | 24.0        | 25.2                   |
| Consolidated ordinary income                             | 12.0        | 19.8        | 30.0                   |
| Net income attributable to owners of the parent          | 5.1         | 8.7         | 17.0                   |
| Adjusted EBITDA  | 52.3        | 56.8        | 60.4                   |

#### **Assumptions and sensitivities**

|   | Fiscal 2016 | Fiscal 2017 (Forecast) | Sensitivity on Ordinary Income   |
|---|-------------|------------------------|--|
| Nikkei average price of aluminum (¥/kg) | 236         | 275                    | ¥10/kg change→¥2.0–3.0 billion   |
| LME (\$)                                | 1,688       | 1,900                  | \$100/t change→¥2.2–¥3.5 billion   |
| Foreign exchange (¥/\$)                 | 109         | 112                    | Almost no impact -Fuel and additional material:  |
| Foreign exchange (¥/Thai baht)          | 3.08        | 3.30                   | Positively affected by stronger yen -Rolling margin, forex conversion: Positively affected by weaker yen |
| Crude oil (\$)                          | 45          | 55                     | \$10 change→Approx. ¥1.0 billion   |

18.2%, to ¥24.0 billion. Adjusted EBITDA increased 8.6%, to ¥56.8 billion.

Net income attributable to owners of the parent was ¥8.7 billion, up 70.7% year on year.

# 2. Forecast for Fiscal 2017

#### Issues to be Addressed

We expect the Japanese economy to continue its modest recovery, sustained by ongoing monetary easing, a rebound in exports, firm consumption and capital investment. Overseas, however, we expect the situation to grow increasingly opaque. We foresee mounting geopolitical risk in the Middle East and the Korean peninsula. In addition, we have concerns about the direction of the new US administration's policies and the impact of the United Kingdom exiting the European Union and see a Chinese economic downturn as a potential risk.

Under these economic conditions, we face the risk of rising energy prices, stemming from OPEC's decision to reduce production and concerns about the US administration's efforts to weaken the dollar. Despite such uncertainties affecting our operating performance, we will push forward with initiatives for specific development in each business area under Global Step I, our medium-term management plan, as we work to

establish a revenue base that is resilient to economic fluctuations and ensure sustainable growth.

# Financial Performance Forecast for the Next Term

Fiscal 2017 marks the final year of Global Step I, our medium-term management plan. During the year, we expect the sales volume to rise. In addition to sharply higher sales of can materials from UATH's Rayong Works, we anticipate higher sales for the automotive sector and of products for LCD and semiconductor fabrication equipment. Taking into account these factors and the impact of a rise in primary ingot prices, we expect net sales to grow ¥61.7 billion, to ¥630.0 billion.

We expect profits to grow substantially, rising to the highest level since the management integration, due to higher sales volumes, further profitability improvements at UATH's Rayong Works, cost reductions due to integration effects, and improved inventory valuations stemming from a rise in primary ingot prices. We anticipate a ¥10.1 billion increase in operating income, to ¥36.0 billion; a ¥10.2 billion rise in ordinary income, to ¥30.0 billion; and an ¥8.3 billion expansion in net income attributable to owners of the parent, to ¥17.0 billion.

We expect ordinary income before the impact of inventory valuation, which measures real performance, of ¥25.2 billion, up ¥1.2 billion year on year. We also forecast a ¥3.6 billion rise in adjusted EBITDA, to ¥60.4 billion.

#### Analysis of consolidated ordinary income

Unit: billions of yen 40 +1.0(3.0)(0.8)reductions Differences Per unit 30 +9.0 related to of energy Others/ sales +1.0(2.0)Improvement in UATH (1.7)profitability (Excluding Strategic investment +3.0the impact of (1.5)inventories and other (1.2)Differences factors) (0.3) 19.8 +4.1related to CUA\*1 20 startup cost Cost Others/ Inventory reductions +4.1 UAAU\*2 (Affected Adjustments valuatior Improvement in UATH by such factors as profitability (Excluding a decline in primary Per unit 12.0 of energy inventories and other ingot prices) factors) Higher depreciation/ Inventory Financial 10 Higher interest burden at UATH adjustment fees 0 Fiscal 2015 Fiscal 2016 Fiscal 2017

<sup>\*1</sup> CUA: Constellium-UACJ ABS LLC \*2 UAAU: UACJ Australia Pty. Ltd. \*3 TAA: Tri-Arrows Aluminum Inc.

## 3. Returning Profit to Shareholders

#### **Dividend Policy**

We believe it is important to return profits to shareholders in the form of dividends. While our basic policy is to provide stable and sustainable dividends, we also comprehensively consider a variety of factors when making decisions on dividend amounts. These factors include trends in corporate performance, securing funds to invest in improving corporate value and R&D to boost competitiveness, and strengthening our financial standing.

Our general policy is to pay dividends twice annually: an interim dividend that is decided by the Board of Directors and a fiscal year-end dividend that is decided at the General Meeting of Shareholders.

The interim and year-end dividends for fiscal 2016 were ¥3 each. For first 2017, we anticipate a total dividend of ¥6 per share, comprising an interim dividend of ¥3 and a year-end dividend of ¥3.

Note: Figures are before changes in the number of shares constituting one trading unit and a reverse stock split (to change on October 1, 2017).

# 4. Financial Position

### **Balance Sheet Analysis**

Total assets at the end of fiscal 2016 were ¥725.4 billion, up 9.5% from one year earlier, affected by the April 2016 acquisition of shares in UACJ Automotive Whitehall Industries, Inc. (UWH), a US company that manufactures and sells automotive aluminum structural materials and parts.

Total liabilities rose 8.9%, to ¥527.1 billion, due to the UWH acquisition and an increase in long-term loans payable for strategic investments in TAA's Logan Mill and UATH's Rayong Works.

Net assets were ¥198.4 billion, up 11.1%, due to increases in the capital stock and capital surplus as a result of new share issuance, plus a rise in retained earnings owing to the posting of net income attributable to owners of the parent.

#### Raising Funds to Strengthen the Financial Base

In March 2017, the Group raised funds through a public offering and subordinated loans. The ¥14.6 billion raised through the public offering was applied toward the commercial paper issued to fund capital investments at UATH's Rayong Works. The ¥40.0 billion in subordinated loans was raised mainly for capital investments.

This combined approach toward our financial balance was aimed at ensuring a stable financial structure while

curtailing the dilution of shareholders equity, as subordinated loans are given a 50% capital weighting (equivalent to ¥20.0 billion) in credit rating terms.

#### Research and Development

The UACJ Research & Development Division, the heart of the Group's R&D, aims to respond to diverse customer needs and environmental, energy and social changes by engaging in the basic development to technologies involving the utilization of products.

To accelerate the development of innovative products and technologies that are ahead of the times, in fiscal 2016 we continued to proactively liaise with leading-edge global research institutions. We also concentrated on nurturing human resources that can be active on a global stage and ensuring thorough compliance.

Total R&D expenditure amounted to ¥4.4 billion in fiscal 2016.

#### **Rolled Aluminum Products Business**

For our mainstay flat-rolled aluminum products, the focus is on R&D that enables the Group to respond to increasingly diversified and sophisticated customer needs in a wide spectrum of fields, including can stock, automotive panel materials, automotive heat exchangers, air conditioners, IT-related devices, memory disks, thick plates for tankers and lithium-ion battery current collectors.

To raise productivity and lower manufacturing costs and environmental impact, we are developing new processes from both tangible and intangible perspectives and moving forward proactively with the introduction of IoT technologies. We are also pursuing the further development of simulation technologies and enhancing our basic technologies, such as by increasing the sophistication of analysis instruments. We are also participating in the Innovative Structural Materials Project, commissioned by Japan's Ministry of Economy, Trade and Industry, in the aim of developing new alloys that can be used in the construction of next-generation aircraft.

Regarding extruded products, we are developing automotive heat exchanger materials—an area of strength—and pushing forward with the development of aluminum alloy materials to meet new demand in areas such as aircraft and automotive structural parts and smartphone cases.

Regarding cast products, we are proactively developing high-value-added aluminum components such as compressor wheels, which only a few companies worldwide have the ability to manufacture.

In fiscal 2016, we earned accolades for the tailored aluminum blank materials we developed for friction stir welded joints that connect materials of different thicknesses, winning the Cho Monozukuri Innovative Automotive Parts and Components Award together with

our development partner, Pacific Industrial Co., Ltd. R&D expenditures for rolled aluminum products totaled ¥4.3 billion in fiscal 2016.

#### **Wrought Copper Products Business**

In the wrought copper products segment, we are developing high-strength copper pipe for air conditioners, contributing greatly to the development and mass production of air conditioners with higher performance and greater energy savings.

We are proceeding with the development of materials to prevent infestation by ant nests, and have begun mass producing a new alloy for this purpose. We were presented the 50th Research Paper Award from the Japan Copper and Brass Association for the clarification of this corrosion mechanism.

In fiscal 2016, R&D expenditures for wrought copper products totaled ¥0.1 billion.

# Precision-machined Components and Related Businesses

In the precision-machined components and related businesses, we are developing cooling devices such as a high-performance, precise power control devices, and have already begun sample shipments. We anticipate increased sales in this category, as demand for high-performance applications expands.

We are proceeding with the development of all-aluminum heat exchangers for air conditioners, utilizing the combined technological prowess of Group companies and applying technologies accumulated in the fields of materials and evaluation. Mass production commenced in fiscal 2015, and we are now working to increase sales further.

In automotive parts, we are mass producing and endeavoring to expand sales for our ultralight aluminum bumper system that complies with global specifications. We are also endeavoring to increase the scope of application for aluminum parts in response to growing demand for use in automotive structural materials in Japan and North America.

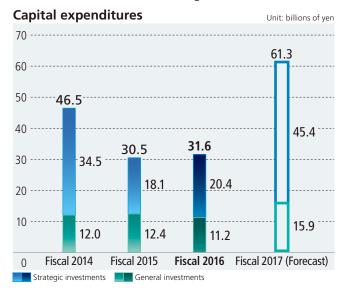
During the year, R&D expenditures for precision-machined components and related businesses was ¥5 million.

#### Capital Investment

Capital investment in fiscal 2016 totaled ¥31.6 billion, including ¥20.4 billion for strategic investments into growth areas and regions, and ¥11.2 billion in general investments for the maintenance and renewal of existing facilities. By segment, we invested ¥28.3 billion in rolled aluminum products, ¥0.4 billion in wrought copper products and ¥2.6 billion in precision machined components and related businesses, with ¥0.2 billion in investment shared among segments.

Major strategic investments went toward bolstering the production of flat-rolled aluminum, including casting capabilities, at TAA's Logan Mill in response to growing North American demand. This investment will continue into fiscal 2017.

In fiscal 2017, we plan capital investments totaling ¥61.3 billion, comprising ¥45.4 billion in strategic investments and ¥15.9 billion in general investments.



# Analysis of Capital Resources and Funding Liquidity

#### **Analysis of Cash Flows**

Cash and cash equivalents totaled ¥41.1 billion as of March 31, 2017, up ¥22.3 billion from one year earlier.

Details of individual cash flows and the factors affecting them are described below.

#### **Cash Flow from Operating Activities**

Net cash provided by operating activities amounted to ¥28.4 billion, up 26.1% from the previous year. This was mainly because of an increase in income before income taxes and the shift from a decrease to an increase in trade notes and accounts payable.

#### **Cash Flow from Investing Activities**

Net cash used in investing activities was ¥55.5 billion, up 59.5%, mainly stemming from the acquisition of shares in the current UWH and investments in affiliates.

#### **Cash Flow from Financing Activities**

Net cash provided by financing activities amounted to ¥49.5 billion, up 342.7% year on year. This was due mainly to proceeds from the issuance of new shares and the raising of funds through long-term loans payable.

### **Consolidated Balance Sheets**

|  |  | Unit: millions of ye                          |
|--|--|---|
|  | Previous fiscal year<br>(as of March 31, 2016) | Current fiscal year<br>(as of March 31, 2017) |
| Assets                                 |  |   |
| Current assets                         |  |   |
| Cash and deposits                      | 18,934   | 41,242  |
| Notes and accounts receivable-trade    | 115,103  | 126,287                                       |
| Merchandise and finished goods         | 30,780   | 29,179  |
| Work in process                        | 47,617   | 42,969  |
| Raw materials and supplies             | 30,875   | 43,764  |
| Other                                  | 20,120   | 22,152  |
| Allowance for doubtful accounts        | (20)   | (29)  |
| Total current assets                   | 263,409  | 305,563                                       |
| Noncurrent assets                      |  |   |
| Property, plant and equipment          |  |   |
| Buildings and structures, net          | 63,566   | 61,516  |
| Machinery, equipment and vehicles, net | 93,100   | 95,953  |
| Land                                   | 115,150  | 115,034                                       |
| Construction in progress               | 11,860   | 24,616  |
| Other, net                             | 9,229  | 8,348   |
| Total property, plant and equipment    | 292,904  | 305,467                                       |
| Intangible assets                      |  |   |
| Goodwill                               | 43,232   | 50,677  |
| Other                                  | 17,580   | 16,713  |
| Total intangible assets                | 60,812   | 67,390  |
| Investments and other assets           |  |   |
| Investment securities                  | 29,363   | 28,269  |
| Retirement benefit assets              | 389  | 421   |
| Other                                  | 15,747   | 18,436  |
| Allowance for doubtful accounts        | (81)   | (103  |
| Total investments and other assets     | 45,419   | 47,023  |
| Total noncurrent assets                | 399,135  | 419,880                                       |
| Total assets                           | 662,543  | 725,443                                       |

|   |  | Unit: millions of y                           |
|---|--|---|
|   | Previous fiscal year<br>(as of March 31, 2016) | Current fiscal year<br>(as of March 31, 2017) |
| Liabilities   |  |   |
| Current liabilities                                   |  |   |
| Notes and accounts payable-trade                      | 99,090   | 104,431                                       |
| Short-term loans payable                              | 63,921   | 50,592  |
| Current portion of bonds                              | 2,500  | 2,500   |
| Current portion of long-term loans payable            | 47,714   | 45,268  |
| Other   | 36,560   | 34,859  |
| Total current liabilities                             | 249,784  | 237,650                                       |
| Noncurrent liabilities                                |  |   |
| Bonds payable   | 5,000  | 2,500   |
| Long-term loans payable                               | 169,871  | 222,964                                       |
| Lease obligations                                     | 19,581   | 17,823  |
| Provision for restructuring                           | 1,043  | 929   |
| Retirement benefit obligations                        | 18,814   | 18,768  |
| Other   | 19,869   | 26,449  |
| Total noncurrent liabilities                          | 234,177  | 289,433                                       |
| Total liabilities                                     | 483,961  | 527,083                                       |
| Net assets  |  |   |
| Shareholders' equity                                  |  |   |
| Capital stock   | 45,000   | 52,277  |
| Capital surplus                                       | 73,041   | 80,318  |
| Retained earnings                                     | 36,103   | 42,252  |
| Treasury stock  | (214)  | (241  |
| Total shareholders' equity                            | 153,931  | 174,605                                       |
| Accumulated other comprehensive income                |  |   |
| Valuation difference on available-for-sale securities | 1,184  | 2,592   |
| Deferred gains or losses on hedges                    | (1,003)  | (661  |
| Foreign currency translation adjustment               | 9,649  | 6,851   |
| Cumulative adjustments related to retirement benefits | 1,270  | 703   |
| Total accumulated other comprehensive income          | 11,100   | 9,485   |
| Non-controlling interests                             | 13,552   | 14,270  |
| Total net assets                                      | 178,582  | 198,360                                       |
| Total liabilities and net assets                      | 662,543  | 725,443                                       |

### Consolidated Statements of Income and Comprehensive Income

#### Consolidated Statements of Income

Unit: millions of yen

| consolidated Statements of income                           |   | Offic. Hillions of   |
|---|---|--|
|   | Previous fiscal year<br>(From April 1, 2015<br>to March 31, 2016) | Current fiscal year<br>(From April 1, 2016<br>to March 31, 2017) |
| Net sales   | 575,735   | 568,316  |
| Cost of sales   | 509,176   | 490,460  |
| Gross profit  | 66,559  | 77,856   |
| Selling, general and administrative expenses                | 51,348  | 51,987   |
| Operating income  | 15,212  | 25,869   |
| Non-operating income  |   |  |
| Interest income   | 199   | 573  |
| Dividend income   | 356   | 449  |
| Rental income   | 284   | 286  |
| Other   | 1,672   | 992  |
| Total non-operating income                                  | 2,511   | 2,299  |
| Non-operating expenses                                      |   |  |
| Interest expenses   | 3,525   | 3,790  |
| Share of loss of entities accounted for using equity method | _   | 1,405  |
| Financing expenses  | _   | 1,195  |
| Other   | 2,188   | 1,959  |
| Total non-operating expenses                                | 5,713   | 8,349  |
| Ordinary income   | 12,010  | 19,819   |
| Extraordinary income  |   |  |
| Gain on sale of noncurrent assets                           | 113   | 119  |
| Insurance proceeds  | 3,325   | _  |
| Other   | 282   | 18   |
| Total extraordinary income                                  | 3,720   | 137  |
| Extraordinary loss  |   |  |
| Loss on retirement of noncurrent assets                     | 878   | 707  |
| Impairment loss   | 430   | 365  |
| Fire loss   | _   | 270  |
| Special severance payment                                   | _   | 185  |
| Other   | 446   | 148  |
| Total extraordinary losses                                  | 1,754   | 1,675  |
| Income before income taxes                                  | 13,976  | 18,281   |
| Income taxes-current  | 3,523   | 8,505  |
| Income taxes-deferred                                       | 4,524   | 174  |
| Total income taxes  | 8,048   | 8,679  |
| Net income  | 5,928   | 9,602  |
| Net income attributable to non-controlling interests        | 823   | 887  |
| Net income attributable to owners of the parent             | 5,105   | 8,715  |

#### Consolidated Statements of Comprehensive Income

Unit: millions of yen

|  | Previous fiscal year<br>(From April 1, 2015<br>to March 31, 2016) | Current fiscal year<br>(From April 1, 2016<br>to March 31, 2017) |
|--|---|--|
| Net income   | 5,928   | 9,602  |
| Other comprehensive income   |   |  |
| Valuation difference on available-for-sale securities                                  | (840)   | 1,405  |
| Deferred gains (losses) on hedges  | (783)   | 560  |
| Foreign currency translation adjustment  | (8,785)   | (1,460)  |
| Adjustments to retirement benefits   | 1,131   | (679)  |
| Share of other comprehensive income of associates<br>accounted for using equity method | (1,756)   | (1,454)  |
| Total other comprehensive income   | (11,034)  | (1,627)  |
| Comprehensive income   | (5,106)   | 7,975  |
| (Attributable to)  |   |  |
| Owners of the parent   | (4,813)   | 7,100  |
| Non-controlling interests  | (293)   | 874  |

### **Consolidated Statements of Cash Flows**

| Unit: |  |  |
|-------|--|--|
|       |  |  |
|       |  |  |
|       |  |  |

|   | Previous fiscal year<br>(From April 1, 2015<br>to March 31, 2016) | Current fiscal year<br>(From April 1, 2016<br>to March 31, 2017) |
|---|---|--|
| Net cash provided by (used in) operating activities                                   |   |  |
| Income before income taxes  | 13,976  | 18,281   |
| Depreciation and amortization   | 22,893  | 23,508   |
| Amortization of goodwill  | 2,521   | 3,177  |
| Interest and dividends income   | (555)   | (1,022)  |
| Interest expenses   | 3,525   | 3,790  |
| Insurance proceeds received   | (3,325)   | _  |
| Decrease (increase) in notes and accounts receivable-trade                            | (7,873)   | (8,855)  |
| Decrease (increase) in inventories  | 5,228   | (5,983)  |
| Increase (decrease) in notes and accounts payable-trade                               | (11,860)  | 4,331  |
| Other   | 1,526   | (3,644)  |
| Subtotal  | 26,055  | 33,583   |
| Interest and dividends income received  | 1,041   | 1,439  |
| Interest expenses paid  | (3,471)   | (3,786)  |
| Income taxes (paid)   | (4,117)   | (2,844)  |
| Insurance proceeds received   | 3,004   | _  |
| Net cash provided by (used in) operating activities                                   | 22,511  | 28,393   |
| Net cash provided by (used in) investing activities                                   |   |  |
| Purchase of property, plant and equipment   | (29,126)  | (30,544)   |
| Purchase of intangible assets   | (1,505)   | (1,107)  |
| Purchase of investments in subsidiaries resulting in change in scope of consolidation | _   | (14,494)   |
| Purchase of investments in capital of subsidiaries and affiliates                     | (17)  | (5,091)  |
| Other   | (4,110)   | (4,221)  |
| Net cash provided by (used in) investing activities                                   | (34,759)  | (55,456)   |
| Net cash provided by (used in) financing activities                                   |   |  |
| Net increase (decrease) in short-term loans payable                                   | (13,724)  | (14,153)   |
| Net increase (decrease) in commercial paper   | (6,000)   | _  |
| Proceeds from long-term loans payable   | 67,283  | 97,939   |
| Repayment of long-term loans payable  | (48,311)  | (48,832)   |
| Payment for redemption of bonds   | (2,643)   | (2,500)  |
| Proceeds from issuance of common stock  | _   | 14,553   |
| Cash dividends paid   | (2,567)   | (2,566)  |
| Dividends paid to non-controlling interests   | (213)   | (195)  |
| Sale-and-leaseback revenues   | 17,151  | 635  |
| Proceeds from sale and installment back   | 4,527   | 9,013  |
| Outlays for the repayment of lease obligations  | (5,656)   | (4,204)  |
| Other   | 1,328   | (213)  |
| Net cash provided by (used in) financing activities                                   | 11,176  | 49,478   |
| Effect of exchange rate change on cash and cash equivalents                           | (1,064)   | (136)  |
| Net increase (decrease) in cash and cash equivalents                                  | (2,135)   | 22,278   |
| Cash and cash equivalents at beginning of period                                      | 20,949  | 18,814   |
| Net increase in cash and cash equivalents due to changes in scope of consolidation    |   | 33   |
| Cash and cash equivalents at end of period  | 18,814  | 41,125   |