

Financial Policies in the Third Mid-term Management Plan

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Strengthen capital efficiency-oriented management

- Strengthen invested capital efficiency in each business division with ROE and ROIC as management indicators
- Strengthen cash flow management

Improve financial position

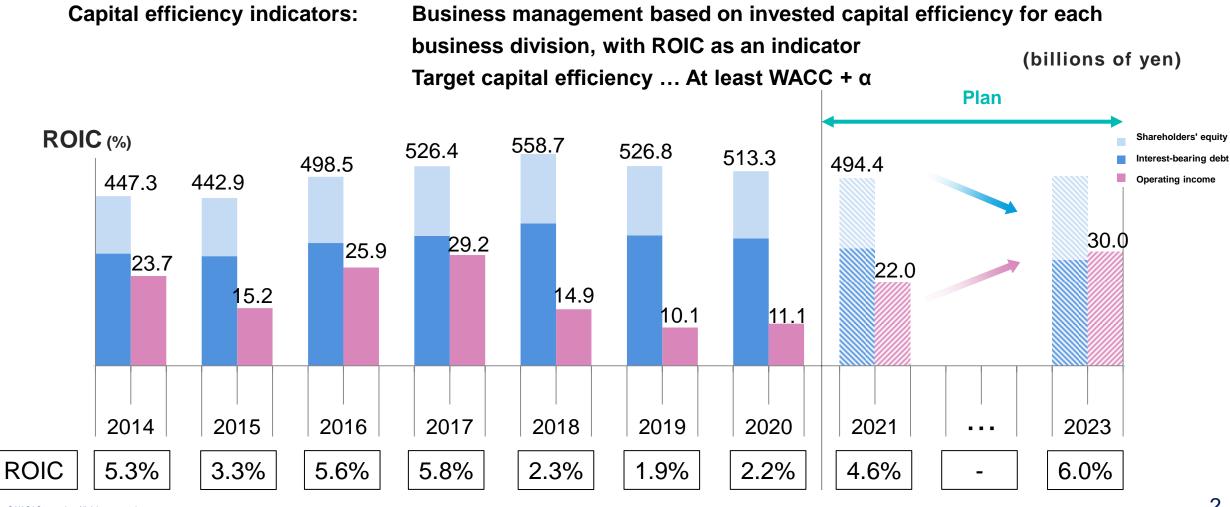
- 2014-2019: Upfront investment period
- 2021-2023: Investment recovery period, strengthen financial foundations in order to create corporate value

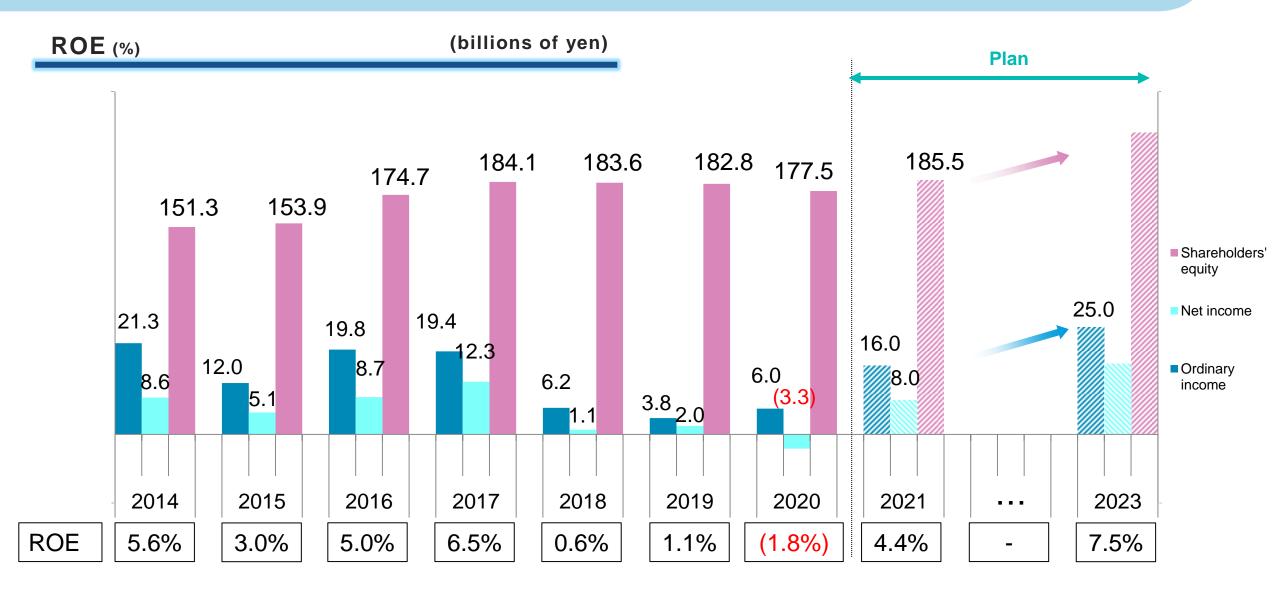
Shareholder returns

- Create corporate value
- Consolidated payout ratio (distribution of profits in each period)

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Strengthen capital efficiency management and cash flow management (strengthen management capabilities)





Improve financial position

<<Investing cash flows>>

• 2014-2019 (2020): Major investments and upfront investments in Thailand, the US, and Japan

(cash flows used in investing activities > cash flows provided by operating activities)

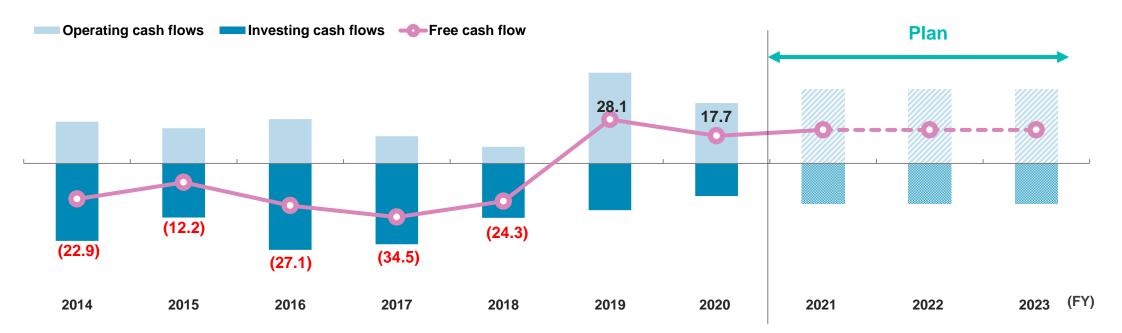
• 2021-2023: Complete major investments, recover investment, and create corporate value

(cash flows provided by operating activities > cash flows used in investing activities)

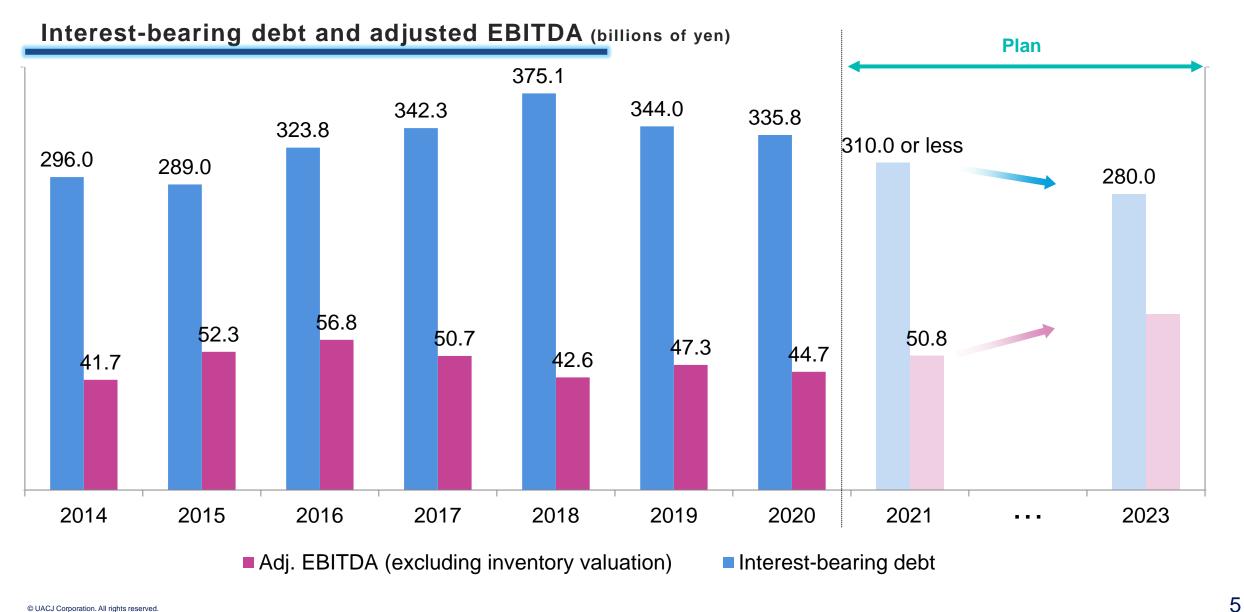
<<Operating cash flows>>

Control working capital: Cut inventory assets, reduce days working capital

(billions of yen)



Interest-bearing Debt and Adjusted EBITDA



Shareholder returns policy

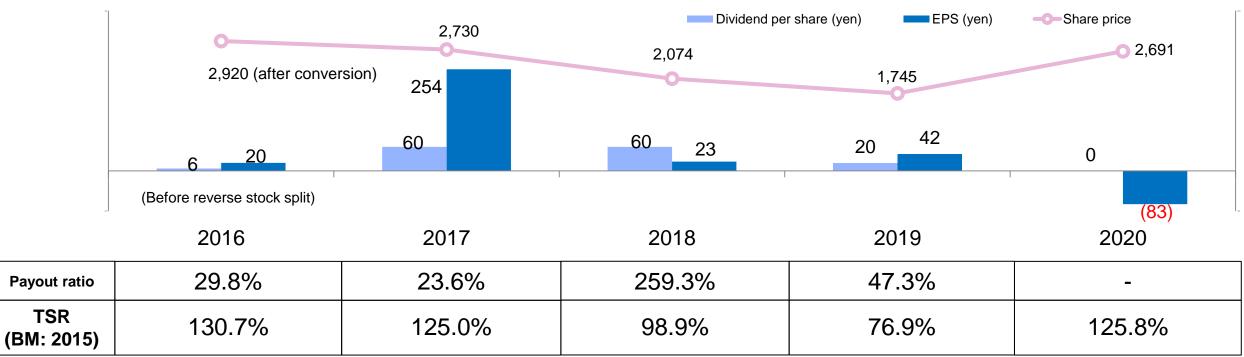
Returns policy: Targeting a long-term total return ratio of 30% or more

Dividend payout ratio: Aiming to pay a stable and continuous dividend, with a target of 20-30% for the

consolidated payout ratio

Enhancing shareholder value: Aiming to enhance value by securing certain profits and cash flows, and engaging in

dialogue with capital markets





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