

# IR-DAY 2025



## **Today's Program**

Content	Speakers	Time
For achieving the Fourth Mid-term Management Plan	Shinji Tanaka (Representative Director, President)	
Toward Management Conscious of Cost of Capital and Stock Price	Kozo Okada (Executive Officer, Chief Executive, Finance and Accounting Division)	9:35~9:50
Promotion of Business Collaboration / Progress Update on 4th Mid-Term Plan	Keizo Hashimoto	9:50~10:05
Flat Rolled Products	(Executive Vice President)	
UACJ (Thailand) Co., Ltd	Teerapun Pimtong (Executive Officer, Vice Senior General Manager of Bangkok Office, UACJ (Thailand) Co., Ltd.)	10:05~10:20
TRI-ARROWS ALUMINUM	Henry Gordinier (Senior Managing Executive Officer, UACJ Corporation, CEO/President, Tri-Arrows Aluminum Inc. CEO,UACJ North America Inc.)	10:20~10:35
UACJ Automotive Whitehall Industries, Inc.	Mike Wegener ( President, UACJ Automotive Whitehall Industries, Inc.)	10:35~10:50
Toward Further Growth for the UACJ Group Overview of the Aerospace and Defense Materials Business Division	Minami Takahashi (Managing Executive Officer, Chief Executive, Aerospace and Defense Materials Business Division)	10:50~11:05
Break		11:05~11:15
Q&A		11:15~12:00



**IR-DAY 2025** 

For achieving the Fourth Mid-term

Management Plan

**Shinji Tanaka**Representative Director, President



## The UACJ Group Philosophy System

**UACJ Group Philosophy** 



The UACJ Way: **Our Guiding Principle** 

> Respect and understand your associates. Embrace honesty Be curious and and foresight. challenging. Safety and compliance

### **Our Purpose**

Contribute to society by using raw materials to manufacture products that enhance prosperity and sustainability.

### **Our Vision**

Aluminum is our passion. It inspires our work in building a better world and a healthier environment.

#### **Our Values**

### The UACJ Way: Our Guiding Principle

#### Respect and understand your associates

- Value and contribute to your workplace's efforts to engage with the local community
- Accept diversity and respect people's values
- Communicate openly with your coworkers while placing importance on individual and team development
- Contribute to making your workplace more positive and dynamic

#### **Embrace honesty and foresight**

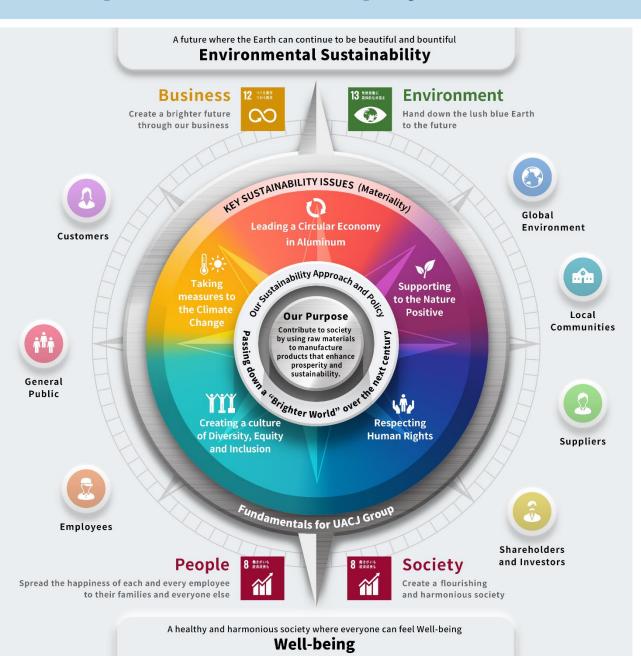
- Follow the Group's 5-gen principle\*
- Sincerely respond to the expectations of stakeholders by helping the Group manufacture genuine products with integrity
- Stay ahead of emerging trends and play an active role in protecting the environment

#### Be curious and challenging

- Be inquisitive about changing trends and take on challenges while helping the Group provide products and services needed by society
- Aim to be creative and innovative in your work with a forward-looking perspective

<sup>\*</sup> The 5-gen principle is a concept used by manufacturers in Japan that stresses the importance of the place where relevant activities happen (genba). relevant things (genbutsu), actual conditions (genjitsu), know-how (genri), and rules (gensoku)

## **Corporate Philosophy and Sustainability Policy**



## Passing down a "Brighter World" over the next century

Aluminum is a fundamental material that supports our daily lives.

It is a material that is freely transformable in its shape and has unlimited potential.

It can be eternally recyclable as the same product over and over again.

This is the unique characteristic of aluminum.

So to speak, aluminum is the sustainable material.

The aluminum's potential has been maximized by the UACJ Group who has the cutting-edge technologies and seasoned expertise.

We realize a future in which the Earth can continue to be beautiful and bountiful with the wisdom and the passion for technologies and expertise we have built up over the years.

That make us be rewound that our business is to be environmentally friendly, and to be approached to solve the various challenges our society on the global has faced.

We contribute to create a healthy and harmonious society where everyone can feel Well-being.

Each of the UACJ Group's people respect diversity, act to create synergy from the diversity together with all of stakeholders and local community.

A brighter tomorrow with aluminum.

A beautiful planet and a sustainable society for the next generation of the future. This is what the UACJ Group believes the "Brighter World" is all about.

## A World Where People and Companies Are Changing

## The global economic outlook is increasingly uncertain, and prompt decisions are needed in a changing business environment



### A changing world

An increasingly polarized world with rising tensions

Large-scale climate change-related disasters

Stronger sustainability laws and regulations

Resource depletion

Uncertainty in economic trends, energy shortages, and rising prices

## Emerging changes in the business environment

- Higher labor and commodity costs
- Change in tariff policy from a new
   U.S. administration
- Backward shift in EV demand
- Expansion of Demand for Infrastructure Driven by the Rapid Growth of AI



Changing individual mindsets toward the need for reduced environmental impact

Eco-minded purchase behavior

Promotion of recycling

Reduction of food loss

Spread of ecofriendly vehicles Shift away from plastics



Supply of products with excellent recyclability

Conservation of water resources

Initiatives for carbon neutrality

Initiatives for energy conservation and creation

### **Current Business Awareness in the Mid-Term Plan Period**



FY2024 (Results)

Domestic: Steady sales of can stock, thick plate, and other products contributed to solid revenue

Overseas: UACJ capitalized on continued robust global demand for can stock in North America

and elsewhere



FY2025 (Forecast) Capturing an expanding market

- Growing global demand for can stock, driven by greater environmental awareness, population growth, and economic development
- > Automotive expansion growth is expected over the medium to long term
- Continued negotiations on revising sales prices to reflect higher raw material costs
- Preparation of Strategic Investments for Achieving the FY2027

(Recognizing U.S. tariff policy as a risk, but expecting limited impact on performance)



FY2026~ 2027 ( Forecast )

- Target UACJ recycling rate: Creating Environmental Value While Aiming to Achieve 80% of the FY2030 Goals
- Revenue Contribution from Strategic Investments such as U.S. Hot-Rolling Capacity Expansion and Recycling Facilities
- Capture demand for aerospace and defense materials and products for semiconductor manufacturing equipment

## **Progress in the 4th Mid-Term Management Plan**

## Adhering to plan policies, working steadily toward final-year targets

Reinforcing management foundations supporting business strategies, monitoring the external environment even more closely

### Plan objective: Supply aluminum materials with even more added value than before

### Strategies for growth and added value

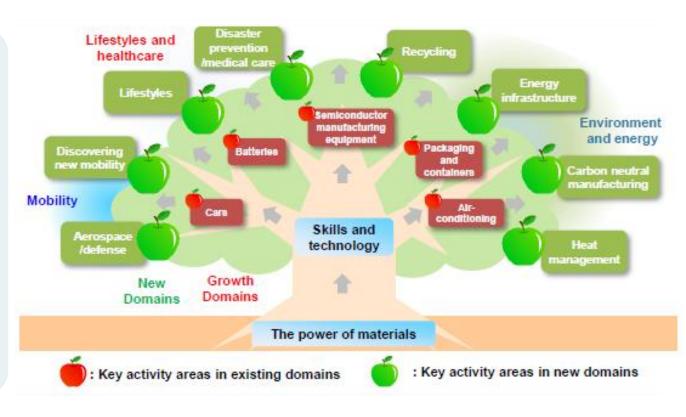
Maximize revenue and enhance profitability through increased value creation

### Strengthen operational resilience

Streamline and strengthen operations

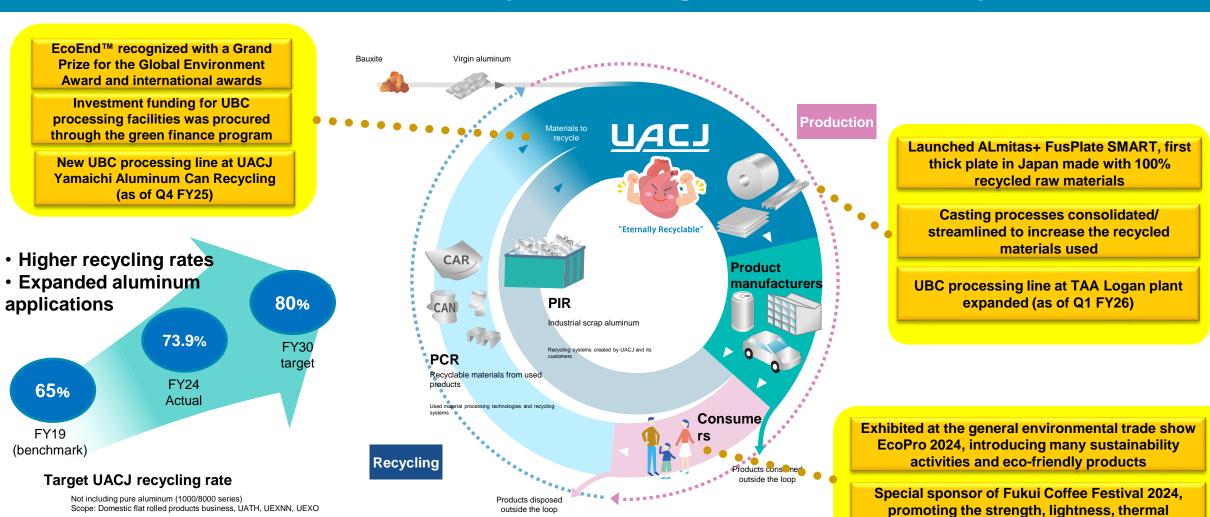
### **Strengthen business foundations**

Improve capabilities for creating value and maintaining stable operations



## Progress in Strategies for Growth and Added Value – Promotion of Recycling

### Proactive measures to lead the way to building a circular economy with aluminum



conductivity, and recyclability of aluminum

## Strengthening Business Foundations: Intangible Assets (Technologies, Brands) and UACJ Essentials

## I ALmitast development

**New Almitas+ Products** 

ALmitas+ FusPlate SMART was launched as Japan's first\* thick plate of 100% recycled raw materials

Help reduce environmental impact in areas such as semiconductor production





ALmitas+ FusPlate SMART product image

Production of ALmitas+ FusPlate SMART products

- ✓ Made with 100% recycled raw materials (such as aluminum scrap) instead
  of virgin aluminum
- ✓ Packaging made with eco-friendly protective film

**Targeted product segments** Semiconductor and LCD production equipment, electrical products, medical devices, office automation equipment, optical equipment, molds, machining jigs, etc.

### Steadily practicing basic UACJ principles

Employee safety and security

- Updates to create workplace environments resilient to accidents
- Gradually building up automation at production sites
- Improving workplace environments through UACJ knowledge-intensive staff innovation (U-KI)

Closer focus on customers, better monozukuri capabilities

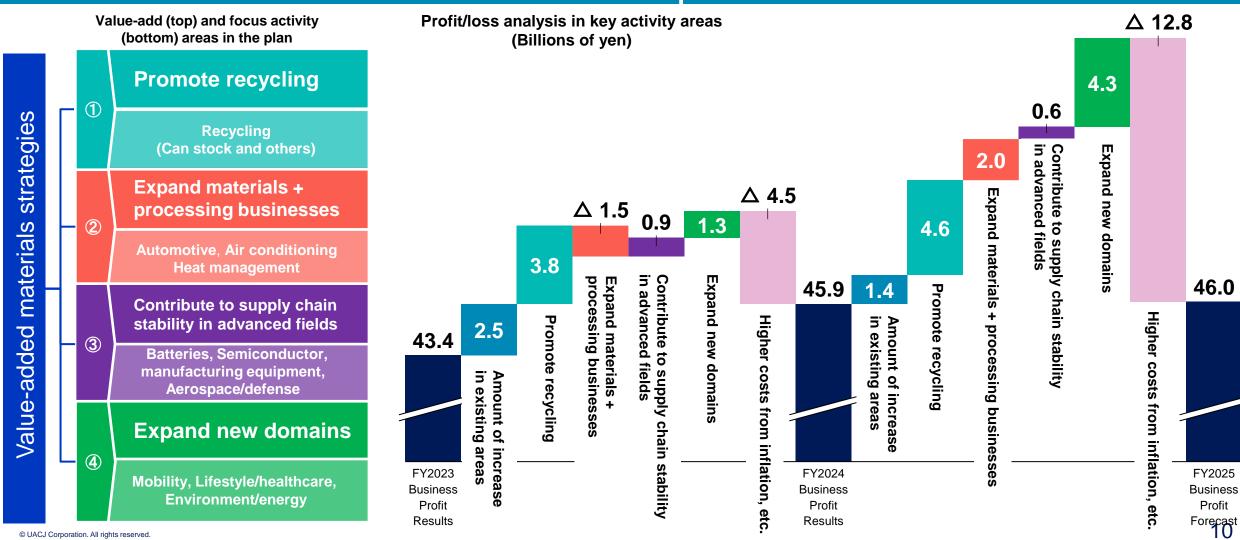
- Strengthening customer- and marketfocused business alliances
- Strengthening brand awareness of ALmitas+
- Making "Monozukuri Gakuen" (manufacturing academy) a company-wide organization: Reinforcing skill transfer, staff training

Governance and compliance

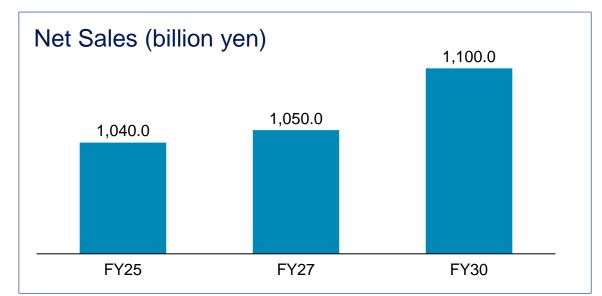
- Maintaining a balance between internal and outside directors
- Continuing human rights due diligence efforts

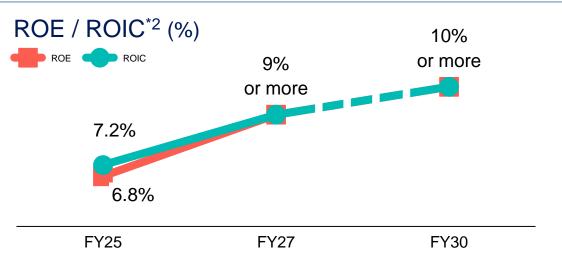
## **Progress in Strategies for Growth and Added Value**

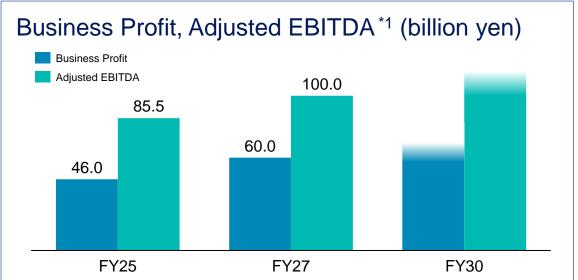
Increasing production capacity in the first half of the plan, securing earnings from the second half into the next plan

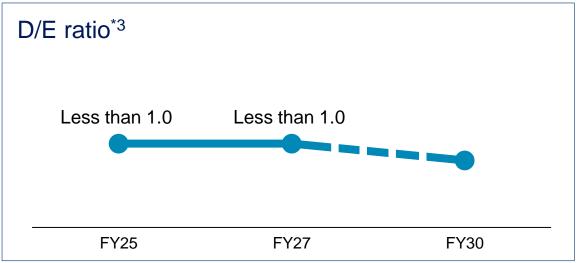


## **Financial Targets**









LME: US\$2,526/t; exchange rate: ¥143/US\$

LME: US\$2,500/t; exchange rate: ¥145/US\$ LME: US\$2,200/t; exchange rate: ¥140/US\$ 11

<sup>1</sup> Adjusted EBITDA: EBITDA excluding inventory effects

<sup>2</sup> ROIC is calculated based on pre-tax business profit

<sup>3</sup> Debt-to-equity ratio excluding subordinated loans

## **Shareholder Returns Policy**

## Planning an annual dividend of 160 yen per share

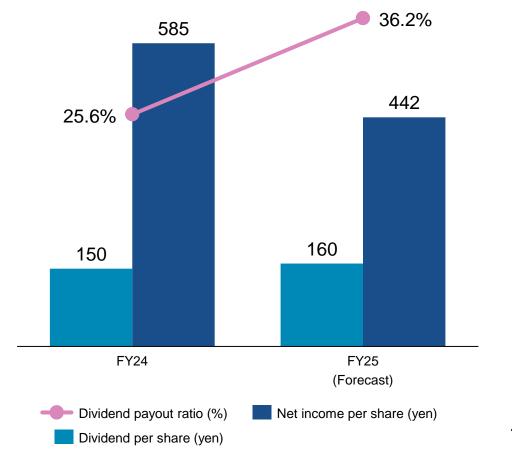
**Dividend policy for Fourth Mid-term Management Plan period** 

### Aim to pay a stable and continuous dividend

⇒ Dividend payout ratio target for period of 4th Mid-term Management Plan (FY24-27) is 30% or more of net profit<sup>\*</sup>

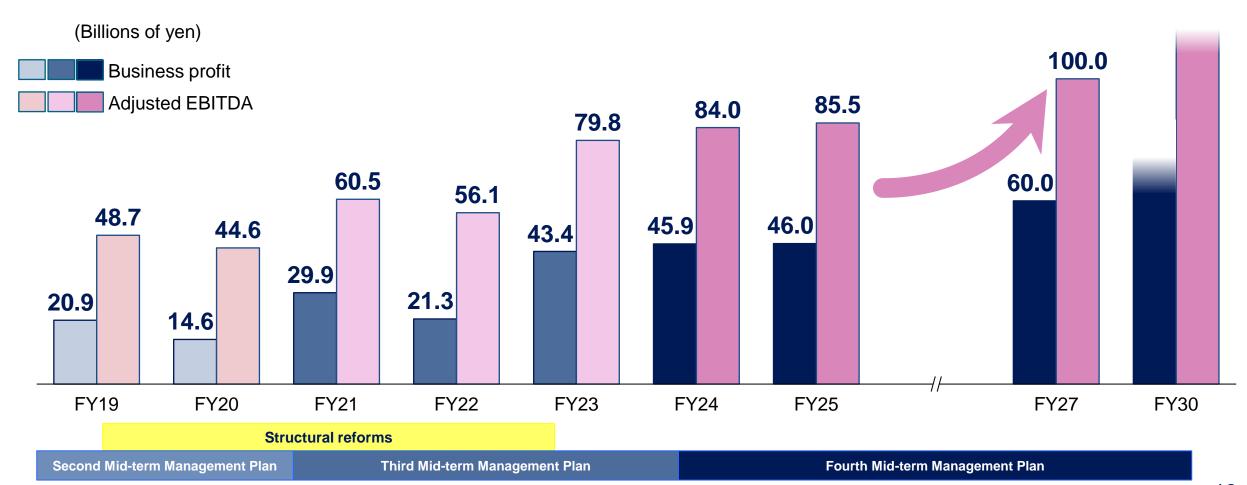
	FY2024	FY2025	
Net profit	<b>¥28.0</b> billion	<b>¥20.0</b> billion	
Annual dividends	150 yen/share	160 yen/share	
Dividend payout ratio	25.6%	36.2%	
Purchase of Treasury Stock	(Feb. 2025) 3 million shares ¥15.1 billion		

Dividend per share (yen) / Net income per share (yen) / Dividend payout ratio (%)



## Change in Business Profit/Adjusted EBITDA

## Steady progress towards 4th Mid-term Management Plan targets; further improvements beyond



## **Materiality targets**



Driving a circular economy in aluminum

**FY2024 Results** 

(bottom: FY2024 target)

**UACJ** recycling rate

73.9%

(73%)



Addressing climate change

Reduction rate of Scope 3 emissions

20.1%

(13.6%)

X Category1, vs. FY2019, intensity basis



Conservation, restoration, and nurturing of nature (Nature-positive)

Reduction rate of water withdrawal

### **Under Compilation**

(10%)

\* vs. FY2020, intensity basis



Respect for human rights

Rate of conducting human rights DD

**52%** 

(25%)

Percentage of women in management positions

<u>11.1%</u>

(9.5%)

Instilling diversity, equity, and inclusion

Steps toward achieving the UACJ Group's five materiality targets UACJ **Recycling Rate** Scope 1 - 2 100% Achieve carbon neutrality 0 UACJ **Recycling Rate** 80% Reduction in water intake amount **25**% Reduction of Percentage of Pervasiveness of women in managerial Dei-ay Pervasiveness of 15% respect for human rights



**Toward Management Conscious of Cost of Capital and Stock Price** 

**Kozo Okada Executive Officer, Chief Executive, Finance and Accounting Division** 



## **Toward Management Conscious of Cost of Capital and Stock Price**

Continue to enhance return on capital and reduce cost of capital, with the aim of achieving a PBR of at least 1.0 × as quickly as possible

### Improve ROE

FY2023 FY2024 5.3% 9.9%

- Business profit (¥43.4 ⇒ ¥45.9
- ✓ Net profit (¥13.9  $\Rightarrow$  ¥28.0 bn)
- ✓ Purchase of treasury stock, etc.

### Actions for FY2025 and beyond

**Business profit: 60 bn yen (FY27)** Adjusted EBITDA: 100 bn yen (FY27)

- ROIC: 9% or more (based on business profit)
- D/E ratio: less than 1.0 (Reduction of financial costs, etc.)



9% or more

ROF

**PBR** 1.0x or

more

16

### Reduce cost of capital

FY2023

FY2024

9%

8-9% range

Improve beta

1.62

1.25

Improved accuracy of p/I management, stable and continuous profit

- ⇒Improved creditworthiness (Achieved A rating)
- ⇒Promoted understanding of our company (Active investor relations and disclosure)

Strengthening creditworthiness (strengthening financial structure)



- corporate value
- Strengthening disclosure and dialogue with capital markets
- Stable and consistent shareholder returns (dividend payout ratio of 30% or more)

Cost of capital

7-8% range

24/3 End 25/3 End 4,405 yen 4,770 yen Stock price **PBR** 0.76 0.77

**Equity spread** 

**Further** 

expansion

## For achieving the Fourth Mid-term Management Plan

## Execution of strategic investments in 'materials with more added value than before' for enhancing corporate value.

Application of Funds Statement FY2024 Results(billions yen)						
	Application of funds		Sources of funds			
	Capital expenditures	36.9	Profit (loss) before tax	43.0		
Long-term funds	Payment of income taxes	6.8	Depreciation and amortization	38.1		
	Payment of dividend	6.1				
	Surplus of long-term funds	31.4				
Short-term funds	Increase in inventories	55.2				
	Change in payables/ receivables	3.9				
			Shortage of short-term funds	59.1		

#### ■FY2025 Initiatives

### **Further Creation of Long-Term Funds:**

- · Expansion of sales volume to reliably capture demand
- Implementation of price revisions

Adjusted EBITDA: 85.5 billion yen (FY25 forecast)

#### **Short-Term Fund Generation:**

Strengthened efforts in CCC improvement activities to reduce working capital

### The investment plans for FY2025

Investments to Enhance Production Capacity :

TAA: Hot Rolling Mill

■ Investments to Promote Recycling:

**UACJ Yamaichi Aluminum Can Recycling, UBC\* processing facility** 

TAA: Expansion of UBC processing facility \* UBC: Used Beverage Can

■ Investments Aimed at Stabilizing Supply Chains in Advanced Sectors :

Investment decision reached on increasing production with thick plate quenching furnaces

Increase production capacity and competitiveness of Li-ion battery current collector foil

#### ■ Toward Fiscal Year 2027

- Financial Structure: Maintain a D/E ratio below 1.0
- Investments: Actively execute the "Material + α" strategy
- Shareholder Returns: Ensure stable and continuous dividends (dividend payout ratio of 30% or more)



Achievement of the 4th midium-Term Management Plan Goals



*Aluminum lightens the world* アルミでかなえる、軽やかな世界

